Introducing UltraIO-as-a-Service

Businesses today must be creative and agile to stay viable and competitive while constantly navigating complex challenges such as budget constraints, rapid and unpredictable data growth, and operational complexity.

Whether your goal is driving innovation, getting to market faster or creating differentiation, your data needs to create value. UltraIO-as-a-Service provides a simple and flexible storage consumption model aligned to the fluctuating needs of your business.

What is Storage-as-a-Service

STaaS is a flexible on-demand storage subscription model that enables organizations to meet their storage needs with financial predictability. Customers pay for the storage capacity they need when they need it.

Why Use StaaS? STaaS is a flexible on-demand storage subscription model that enables organizations to meet their storage needs with financial predictability. Customers pay for the storage capacity they need when they need it.

STaaS can help solve these common challenges:

✓ Capital budget constraints
✓ Unpredictable data growth
✓ IT Skills & Resource
✓ Economic challenges & technical debt
✓ Operational complexity
✓ Corporate Mandates on Sustainability

UltraIO™-as-a-Service

The difference is simplicity. That's what sets us apart.

SINGLE PLATFORM
Delivers a single platform for Block, File & Object

SINGLE RESERVE
A single Reserve Capacity encompasses all your storage needs

CUSTOMER CHOOSES
How storage is carved up for different data types

PERFORMANCE SIMPLIFIED
Single performance metric across the storage system

CAPACITY SIMPLIFIED
On-Demand Capacity is at least the same or greater than Reserve

BUSINESS FLEXIBILITY
Raise & Lower the Reserve during the term

PRICING SIMPLIFIED
On-Demand Capacity is the same price per GB as the Reserve

TRANSPARENT BILLING
On-Demand billing is based on Actual Used/Consumed Capacity

CLIENT & PARTNER-FRIENDLY
Simple to understand and No Gotchas!

What the industry is saying

"As the models evolve and businesses become more accustomed to consuming storage as a service, customers are now scrutinizing service models more stringently to ensure they fully understand the nuances of each offering to ensure they don't run into any surprises. With Nyriad's introduction of their UltraIO-as-a-Service storage model, Nyriad looks to have provided a simple to understand and flexible offering for their partners and customers alike."

Dave Pearson
Research Vice President, Infrastructure Systems, Platforms and Technologies Group, IDC

Everything is 100% delivered through our partners

Nyriad partners are a true extension of our team. Our ecosystem of channel and reseller partners will provide a simple contract, simple pricing, and additional value-added services as needed.

Our partners offer uniquely differentiated solutions

Our partners underscore our commitment to providing reliable and innovative storage solutions that can help solve complex challenges and drive your business outcomes.

Why UltraIO-as-a-Service

Nyriad's UltraIO-as-a-Service delivers a storage-as-a-service model that is simple to understand, buy, deploy, use and manage, giving organizations like yours the agility to maintain productivity and power growth with predictable costs.
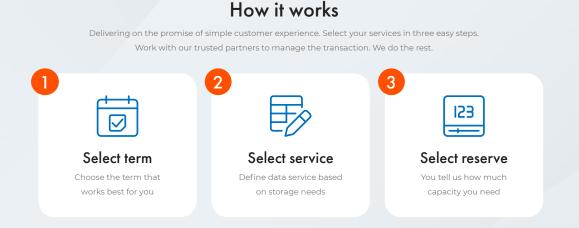
CONTROLLED & PREDICTABLE
Predictable consumption costs and control of usage

FLEXIBLE
Lowers risk with flexible commitments and capacity growth

HIGH, CONSISTENT PERFORMANCE
Cloud-like storage operations with on-premise performance advantages

How it works

Delivering on the promise of simple customer experience. Select your services in three easy steps. Work with our trusted partners to manage the transaction. We do the rest.

1

Select term
Choose the term that works best for you

2

Select service
Define data service based on storage needs

3

Select reserve
You tell us how much capacity you need

It really is that simple!

Finally, a STaaS offering that is easy-to-understand, easy-to-deploy, and easy-to-use. UltraIO-as-a-Service is tailor-made to deliver a simple and flexible user experience so you can focus on your core business objectives.

- ✓ Nyriad deploys UltraIO at a customer's preferred location(s)
- ✓ Provides 24 x 7 x 365 proactive monitoring & support
- ✓ Manages and deploys all hardware and software upgrades/additions during term, and decommissions at the end of the term

This is the future of storage

Focus on your core business activities

- ✓ We deliver the performance; resilience; efficiency & simplicity
- ✓ An easy-to-use, simple-to-deploy solution for all your data types
- ✓ Flexibility to scale your storage with the needs of the business

Delivers a subscription model

- ✓ Pay only for the On-Demand Capacity
- ✓ you actually use

  Flex up & flex down based on the needs of your business
- ✓ Simplify operations with a single storage platform for Block, File & Object
- ✓ All hardware, software, upgrades & additions done for you

A true OpEx model*

- ✓ Nyriad retains title to the assets
- ✓ You no longer need to carry storage assets on the balance sheet
- ✓ Manage the storage as your own, on premise in your facility or at your chosen hosting facility

*How OpEx is treated is subject to the customer's internal accounting policies

Ready to try UltraIO-as-a-Service?

Have a question about pricing? Ready to see what UltraIO system can do for your business? Tell us the best way to get in touch with you and we'll have you test driving the product in no time.

GET IN TOUCH